



Foundation Packs vs. Traditional Consulting

Two different approaches. Two very different outcomes.

FOUNDATION PACKS

Structured. Predictable. Built for results.

VS.

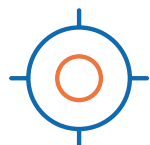
TRADITIONAL CONSULTING

Open-ended. Unpredictable. Prone to drift.



FIXED SCOPE

Clearly defined deliverables and outcomes.



SCOPE



VAGUE SCOPE

Clearly defined deliverables and outcomes.



FIXED COST

Transparent pricing with no surprises.



COST



UNCERTAIN COST

Time and materials model leads to unpredictable costs.



DELIVERED IN WEEKS

Predefined milestones and proven approach drive faster results.



TIMELINE



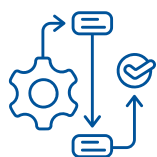
DELIVERED IN MONTHS

Longer timelines with delays and shifting priorities.



PROVEN APPROACH

Built on best practices and real-world success.



APPROACH



CUSTOM EVERY TIME

Starting from scratch each time slows everything down.



LOWER RISK

Built on best practices and real-world success.



RISK



HIGHER RISK

Unclear scope, shifting requirements and unpredictable results.



BUSINESS VALUE FAST

Quick time to value so your team can start seeing impact.



VALUE



VALUE DELAYED

Longer delivery means longer wait for business impacts.



EASY TO PLAN

Predictable for budgeting, resourcing and internal stakeholders.



EXPERIENCE



HARD TO PLAN

Hard to forecast, hard to align, hard to get approval.

The Bottom Line

70%

of digital transformation projects take longer than expected.

1-3

years

is the average timeline for full enterprise technology adoption.



Predictability drives performance.

Choose the approach that keeps your project on track and your business moving forward.

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